



OUR TEAM

RETAIL BROKERAGE SERVICES


 **Deborah Carlson**
Senior Director
+1 952 465 3370
deborah.carlson@cushwake.com

 **Tom Martin**
Senior Director
+1 952 893 8232
tom.martin@cushwake.com


 **Kim Meyer**
Senior Director
+1 952 893 8887
kim.meyer@cushwake.com

 **Ned Rukavina**
Executive Director
+1 952 820 8738
ned.rukavina@cushwake.com


RETAIL ADVISORY SERVICES

 **John Breiting**
Executive Director
+1 952 893 8267
john.breiting@cushwake.com

CAPITAL MARKETS

 **William 'Skip' Melin**
Senior Director
+1 952 465 3377
william.melin@cushwake.com

 **Zander Fried**
Director
+1 952 893 8853
zander.fried@cushwake.com

 **Amber Vickerman**
Associate
+1 952 562 9239
amber.vickerman@cushwake.com

SELECT CLIENTS

NATIONAL CLIENTS

OCCUPIERS/RETAILERS

ANN TAYLOR
BVLGARI
CARTER'S
CH CAROLINA HERRERA
CHAMPION
CITIGROUP
COLE HAAN
CONVERSE
CRATE & BARREL
DAVITA
EDWARD JONES INVESTMENTS
H&R BLOCK
JP MORGAN CHASE
LEGO
LEVI STRAUSS
LONGCHAMP
M&T BANK
NIKE
PRADA
SKECHERS
STARBUCKS
SWATCH GROUP
TARGET
TIFFANY'S
TIMBERLAND
VERIZON

OWNERS/INVESTORS

BEACON CAPITAL PARTNERS
BLACKSTONE
CORNERSTONE
DRA ADVISORS
GE CAPITAL
METLIFE
THE MILLENNIUM GROUP
MORGAN STANLEY
NEW YORK LIFE
SUN TRUST BANK
US BANK
WELLS FARGO

LOCAL CLIENTS

OCCUPIERS/RETAILERS

AFFORDABLE DENTURES & IMPLANTS
BRILLIANT EARTH
BUFFALO WILD WINGS
CARMAX
DOGTOPIA
FEDEX OFFICE
FRESHII
GUNDERSON JEWELERS
HUNTINGTON BANK
JP MORGAN CHASE
LA FITNESS
LAKEWINDS
LIVE NATION
PGA TOUR SUPERSTORE
PRIMROSE PRESCHOOLS
RED ROBIN
SKECHERS
SPENGA
TIDE CLEANERS
US BANK
WEIGHT WATCHERS
WENDY'S
YOGURT LAB
YUM

OWNERS/INVESTORS

ALATUS
BENTALL GREEN OAK
CHESAPEAKE
EBL&S DEVELOPMENT
HOLIDAY STATIONSTORES
HORIZON MANAGEMENT
LNR PROPERTY LLC
OAKS PROPERTIES LLC
OLYMPUS
PRINCIPLE REAL ESTATE INVESTORS
RYAN COMPANIES
UNITED PROPERTIES



Team & Retail Services Overview
MINNEAPOLIS-ST. PAUL RETAIL TEAM

**WE BRING THE
RIGHT TEAM
TOGETHER**

*Helping clients transform
the way people work,
shop, and live*

Call Us
952 346 4601



3500 American Blvd W Suite 200
Minneapolis, MN 55431

2023

MIDWEST RETAIL EXPERTISE

ABOUT OUR TEAM

Cushman & Wakefield's team of Minnesota-based retail experts provide local insight and expertise combined with global perspective and resources to help clients transform the way people work, shop, and live.

MIDWEST COVERAGE

The Minnesota-based Retail Brokerage Services Team offers deep coverage throughout the Midwest.



MINNESOTA
Duluth
Mankato
Minneapolis-St. Paul
Rochester
St. Cloud

NORTH DAKOTA
 Fargo
Grand Forks

SOUTH DAKOTA
Sioux Falls

WISCONSIN
Hudson

WHY THE TWIN CITIES?

Located in the land of 10,000 lakes, Minneapolis-St. Paul is the dominant commercial & transportation center between Chicago & Seattle.



18 Fortune 500 HQs - more per capita than any other U.S. metro

7 Forbes Largest Private Companies - including the largest (Cargill)

6th most inventive city worldwide birthplace of the pacemaker & the supercomputer

Twin Cities metro area is ranked in the **top 10 best job markets** in the U.S.

6 professional sports teams...with more new professional sports venues than any other U.S. city

Other than NYC, has **more theater seats** per capita than any other U.S. City

Has the world's largest **Skyway System**

3.6% unemployment remains below the national average

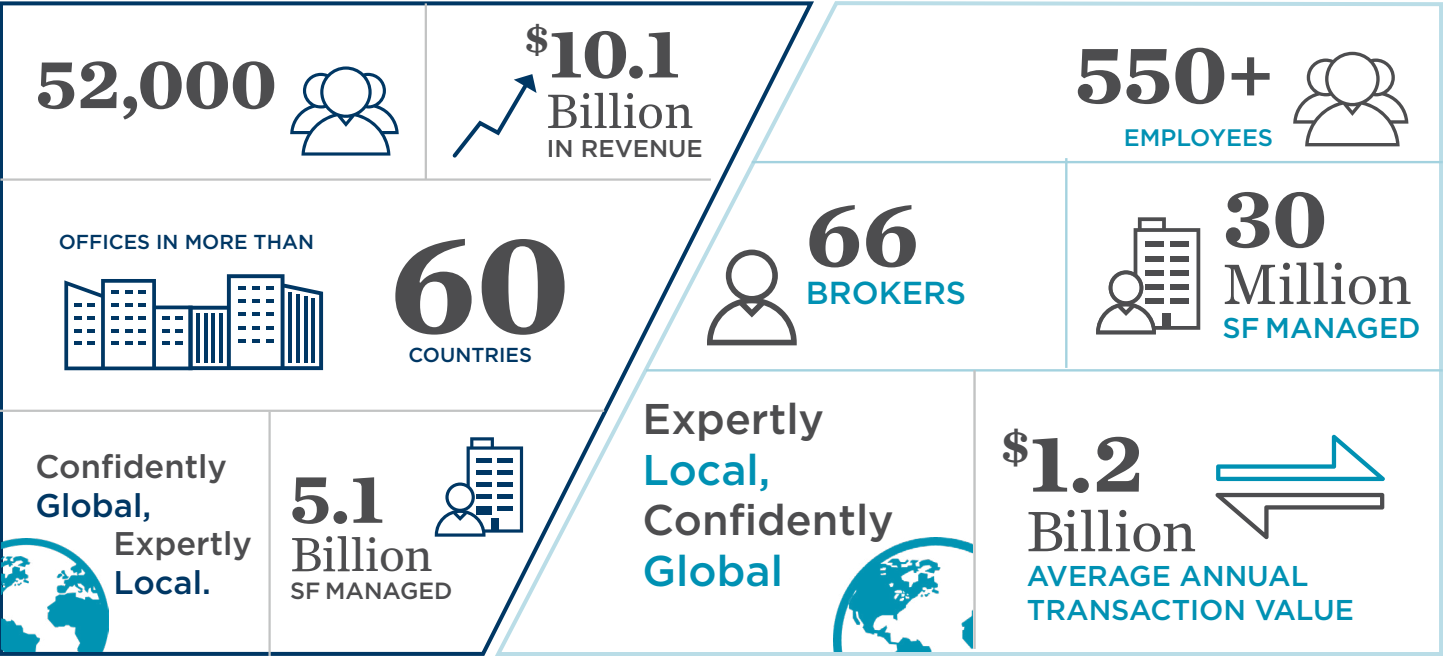
- Forbes, Fortune, Bloomberg Businessweek

GLOBAL PLATFORM, LOCAL EXPERTISE

#1 *In United States for Retail SF Leased*
- The Real Deal, May 2016

#1 *Commercial Brokerage Firm in the Twin Cities*
- Minneapolis/St. Paul Business Journal 2021

Global Organization at a Glance



Twin Cities at a Glance

MARKET COVERAGE



SERVICE LINES

