



William "Skip" Melin Senior Director, Capital Markets
3500 American Blvd W Suite 200
Minneapolis, MN 55431
Direct +1 952 465 3377 Mobile +1 952 200 7890
Fax +1 855 299 7414
william.melin@cushwake.com | cushmanwakefield.com

Professional Expertise

Skip Melin is a well-rounded and knowledgeable real estate professional with more than 20 years of dedicated commercial real estate experience. He is accomplished in all areas of the industry. As a Senior Director for Cushman & Wakefield, Skip provides retail investment sales services on behalf of institutional and private investors. He has completed transactions ranging from a single-tenant net lease sales with tenants like the Mayo Clinic and Walgreens to enclosed regional malls. No transaction is too complex for Skip, including retail/multifamily/office mixed-use sales involving reverse 1031 exchanges.

Through his affiliation with Cushman & Wakefield and CCIM, Skip relies on the most up-to-date and comprehensive market information available to guide his clients in making critical real estate decisions. A trusted advisor, Skip averages more than 50 transactions annually and has closed deals in no less than 40 states across the U.S.

Partial Past & Present Client List

- US Bank
- SpartanNash
- Toys R Us/Babies R Us
- Panera
- Foss Swim School
- BP
- Medifast
- UPS
- Edward Jones
- Snap Fitness
- H & R Block
- Planet Fitness
- Massage Retreat & Spa
- Yogurt Lab
- Safeway Group
- Merchants National Properties
- Innercity Investment Properties
- PNL
- Copihaken Brooks
- Grey Wolf Partners
- New Ubert Investments

Recent Transactions

- Mayp/Brackenridge - Off - STNL
- Thomas Lake Center - Ret - MT
- Minneahaha Mall - Ret - MT
- Eagan Crossings - Ret - MT
- SpartanNash SD - Ind - STNL
- JoAnns - Ret - STNL
- Five Lakes - Ret - Enclosed Mall
- 6700 Penn - Ret - MT
- 3939 69th St W - Off - STNL
- Jamaica Square - Ret - MT
- 4405 France - Ret - STNL
- St. Cloud T-Mobile - Ret - MT
- 3515 2nd Ave - MF
- Lake St Walgreens - Ret - STNL
- Kwik Trip, New Prague - Ret - Redevelopment
- Web Building - Ind - MT
- Zeiss St. Cloud - Ind - STNL
- 685 4th St E - Apt - MF
- Panera Retail Center - Ret - MT
- Family Dollar - Ret - MT
- Supermercado - Ret - STNL
- Panera MO - Ret - STNL
- Walgreens MI - Ret - STNL
- ABRA/Lehman's - Ret - Portfolio Sale
- JoAnns Rochester - Ret - STNL
- ALDI Eagan - Ret - STNL
- Jiffy Lube Eagan - Ret - Redevelopment
- Ridge Point Medical Bldg - Off - MT



Work Experience

Skip previously held the position of Second Vice President at Colliers Turley Martin Tucker and served as Operational and Real Estate Manager for Kenny's Markets, a multi-million-dollar retail and real estate holding company.

Professional Affiliations

CCIM designation of the CCIM Institute
Minnesota Commercial Association of Realtors (MNCAR), Past Board Member
International Council of Shopping Centers (ICSC)
Minnesota Shopping Center Association (MSCA)
Former Board Member for CTC

Awards

MNCAR Retail Deal of the Year
Colliers Retail Deal of the Year (Multiple Years)
Executive Sales Award (Multiple Years)
Colliers MN Top Retail Producer (Multiple Years)
Cushman & Wakefield/NorthMarq Offshore Club (Multiple Years)